

KVM and Serial Console Trade-In Program



Get the latest technology for your technology.

Upgrade now to the world's best switches and save.

Trade in your existing Raritan switches (KVM or serial) and competitor's switches* and migrate to our next generation of switches, expand your existing solution or move forward to a hybrid solution.

We're offering you this unprecedented trade-in for a limited time only. So now you can save when you upgrade to the Dominion® KX II, our state-of-the-art KVM-over-IP access solution that:

- ▶ Allows perfect mouse synchronization right out of the box with our Absolute Mouse Synchronization™.
- ▶ Provides virtual media on all models.
- ▶ Increases productivity and reduces mean-time-to-repair by managing your servers anytime, anywhere with the industry's best video quality, mouse synchronization and virtual media capability.
- ▶ Makes your IT infrastructure more secure with centralized user access management and data encryption.
- ▶ Enables painless upgrades via the plug-and-play nature of Dominion KX II and intuitive graphical user interface.
- ▶ Provides extreme reliability to your management infrastructure with dual power supply with automatic failover.
- ▶ Allows for future growth with capability to integrate with a centralized management system and intelligent power management.

You'll also benefit from the Dominion SX, our enterprise-class serial-over-IP switch, with:

- ▶ The most secure serial console access and control in the market.
- ▶ Reduced downtime and mean-time-to-repair by managing your console devices (routers, switches, servers) from anywhere.
- ▶ Models that support dual GigE ports, dual power sources and a built-in modem for the ultimate in availability and reliability.
- ▶ Plus new layers of security to protect data centers against network intruders.

The more you know, the better you can manage. So get started now with this unprecedented trade-in offer. Offer expires June 30, 2012.

Call your Raritan reseller or go to www.raritan.eu/kvm_tradein to learn more.

*Subject to approval by Europe B.V. Offer available in EMEA only.

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OFFER INSTRUCTIONS:

1. Trade in your existing Raritan KVM or serial console switches or competitor's switches* and receive an attractive trade in rebate based on the number of ports traded in towards the purchase of the Dominion KX II, the world's best KVM-over-IP switch, or the Dominion SX, the most secure serial console server available.
2. Valid March 1, 2012 to June 30, 2012.

Eligible Trade-in Switches

Vendor	Products
Raritan	MasterConsole®
	Paragon
	Paragon II
	Dominion KX
	Dominion SX
Avocent®	DSR® KVM-over-IP Switch
	MergePoint® Unity™ KVM-over-IP and Serial Console Switches
	AMX® Analog KVM Switch
	AutoView®
	CCM™ Console Management Appliances
	Cyclades® ACS and CS Console Servers
	Cyclades Terminal Servers

Vendor	Products
Aten/Altusen	KH1508/1516/0116/2516/2908
	KM0216/0432/0832
	SN108/SN116
Digi®	Digi Console Servers
HP	HP Server Console Switch
IBM®	Global Console Manager
Dell®	Remote Console Switch 2161DS and 4161DS
Lantronix®	SecureLinx™ Console Servers
MRV®	MRV Console/Terminal Servers
Belkin®	OmniView™ Series

END-USER OFFER INSTRUCTIONS:

This rebate amount will be credited to the reseller. The reseller in turn will pass this amount to you. If products are not returned, you may be invoiced for the amount of the discount by the reseller. You must act by June 30, 2012.

1. Contact your reseller with details on what you would like to trade in and the details of your new purchase.
2. Provide serial numbers of your trade-in equipment, manufacturer names, model numbers, port count and type. This information will be given to Raritan, which will offer a trade-in value. Then return your authorization RMA#.
3. Your Raritan reseller will provide you with a Raritan trade-in RMA# once the form is reviewed and approved by Raritan.
4. Raritan will discount the new equipment by the determined trade-in value. The reseller will pass on this discount to your company upon receipt of your old equipment.
5. Send us your old KVM and serial switches within 60 days of receiving your RMA#.
 - Include with this shipment a copy of your reseller's invoice for the new Dominion KX II or Dominion SX products that you have purchased as part of the program. Make sure the RMA# is printed clearly on your shipping boxes. You must prepay all shipping charges.
 - Ship RMA product to:

Raritan Europe B.V.
 Attn: Customer Loyalty RMA# _____
 Eglantierbaan 16
 2908 LV Capelle aan den IJssel
 The Netherlands

RARITAN RESELLER PARTNER INSTRUCTIONS:

1. When you receive the trade-in product details from your end-user, please complete the trade-in request form that you can obtain from your Raritan Area Manager.
2. Send the completed form to marketing.europe@raritan.com. They will validate the request and return an RMA# and trade-in value to you so you may place the order.
3. Send your end-user customer the RMA# to ensure that the trade-in products are returned to Raritan within 60 days.

This advanced trade-in discount will be credited to the reseller. The reseller in turn will pass on this amount to the end-user.